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APPENDIX



CITY OF FALLS CHURCH



A

## RESUMES



CITY OF FALLS CHURCH

# PATRICK KEARNEY

## RUSHMARK PROPERTIES, PRESIDENT | **PRINCIPAL-IN-CHARGE**



### **Background**

Bachelor of Finance, University of Virginia

Patrick has a background in real estate finance, ensuring attention to value for the project. He has extensive experience in the development of mixed-use complexes in the Northern Virginia area. Patrick has led all aspects of build-to-suit, purchase and acquisition, sale, leasing and financing of commercial properties as well as the ground up development of approximately 2 million square feet of multifamily, industrial, commercial, office and retail in Washington, DC, Arizona, Virginia, Georgia, and South Carolina.

35 Years of Experience | Founded Rushmark in 1998

Patrick has been President of Rushmark Properties for 20 years and has a background in real estate finance. Early in his career, Patrick was in the real estate finance group of NationsBanc Montgomery Securities (now Bank of America) as an investment banker specializing in the private placement of long-term debt and equity capital to institutional investors. He was also an asset manager and disposition officer for South Charles Realty, a subsidiary of NationsBanc that managed a \$500 million portfolio of REO properties in the mid-Atlantic and southeastern states.

Patrick began his career as a development manager with a Washington, DC-based real estate firm specializing in large mixed-use projects.

### **Selected Project Experience**

#### **West Broad Residences, Falls Church, VA**

Six-story, 286-unit apartment building above one-story retail podium and three levels of below-grade parking with 550 parking spaces; LEED Silver; award-winning project

#### **Prosperity Flats, Fairfax, VA**

A \$76 million 327-unit high-rise apartment community. Prosperity Flats is a transit oriented development on five acres within walking distance of the Dunn Loring Metro Station.

#### **2900 Fairview Park, Falls Church, VA**

New build-to-suit construction of a \$50 million, 150,000-sf four-story headquarters building for HITT delivered via design-build. One of the first privately-owned buildings in Fairfax County to achieve LEED Gold, the building's sustainable features include an energy efficient design and stormwater retention system.

#### **Aviation Business Parks, Charleston, SC**

New 326,000-sf business park comprised of seven buildings that were designed as flex space including warehouse space. The majority of the space was leased to defense-related contractors. The project incorporated greenspace amenities such as ponds, fountains, gazebos, and patios to create a campus-like environment.

#### **Urban Land Institute Headquarters, Washington, DC**

The \$45 million development and sale of the Urban Land Institute headquarters facility in Washington, DC

# NEAL KUMAR

RUSHMARK PROPERTIES, VP | **SENIOR PROJECT MANAGER**



## Background

Master of Real Estate Development,  
Columbia University

Bachelor of Science, American University

**Neal has extensive experience delivering transit-oriented mixed-use projects. He has expertise in real estate development, finance and asset management.**

18 Years of Experience | Joined Rushmark  
2011

## Selected Project Experience

### Eisenhower Square, Alexandria, VA

A mixed-use transit-oriented project with 67 town homes, 535 apartment homes, and retail. Rushmark acquired a nine-acre parcel that was located in a flood zone and had minor contamination. Neal facilitated the remediation of the contamination and built up the site to raise it out of the flood zone. Rushmark sold the town house lots to a national home builder and is building the first phase, Denizen, which has 336 units. Denizen will be cradled in a mixed housing community that is accessible to the Eisenhower Avenue Metro Station.

### First National Apartments, Richmond, VA

A \$35 million, 154-unit mixed-use community. Rushmark converted the 100 year old historic office building on the into luxury apartments while preserving the architectural treasure. The project utilized state and federal historic tax credits as well as traditional bank debt to finance the project. The scope of construction work included restoring the original façade, preserving historic features, and dismantling one of the original bank vaults to create a gym. Additionally, Rushmark rehabilitated the 272 space commercial parking garage adjacent to the building. First National Apartments won several awards including the following:

- “Best Multifamily Project” by The Greater Richmond Association for Commercial Real Estate
- “Award of Excellence, Building Development and Improvement Category” by Virginia Downtown Association
- “Best Multi Family Project” by Urban land Institute, Vision Awards
- “Project of the Year, Restoration Category” by SWR Institute
- “Resident Satisfaction Award” by Central Virginia Apartment Association

### Prosperity Flats, Fairfax, VA

A \$76 million 327-unit high-rise apartment community. Prosperity Flats is a transit oriented development on five acres within walking distance of the Dunn Loring Metro Station.

# JEFF BARBER, AIA, LEED AP

GENSLER, PRINCIPAL | **URBAN DESIGNER**



## Background

Master of Architecture, Yale School of Architecture

Bachelor of Science, Yale University

Registered Architect: New York, Virginia

Member, American Institute of Architects

Designated National Design Peer, U.S.

General Services Administration Public Buildings Service, Design Excellence and the Arts Program

**Jeff's design talent is combined with a unique understanding of the process of design and the teamwork required to implement complex programs in simple, yet elegant, solutions.**

32 Years of Experience | Joined Gensler 1996

Jeff is an award-winning architect and is a leader in Gensler's global Commercial Office Building practice. He also acted as DC's Co-Managing Principal for many years and brings this organizational experience to his client relationships and projects. He often leads large integrated projects, providing expertise on the design of the base building as well as the interiors. Throughout all of his work, Jeff's point of view bridges the shared interest of both building owner and user to create designs that successfully depict both parties' objectives.

## Selected Project Experience

- Crystal City Repositioning, Arlington, VA – 439,231 sf
- Foulger-Pratt: Tysons Central, McLean, VA – 350,000 sf
- Gaylord National Resort & Convention Center, Prince George's County, MD – 2,000 keys / 2.5M sf
- MRP Realty and JBG Smith Companies: The Exchange at Potomac Yard – master plan and architecture for a nine-building 1.5M-sf town center
- Reston Crescent Master Plan, Reston, VA – 36 acres
- Skanska: 99 M Street SE, Washington, DC – 225,000 sf
- Tysons Master Plan, Tysons, VA – 13 acres
- Tysons Tower, Tysons, VA - 2 acres
- Akridge: 901 North Capitol, Washington, DC – 260,000 sf
- AstraZeneca / MedImmune Alternate Master Planning, Gaithersburg, MD – 56 acres
- Boston Properties: 500 North Capitol St NW Repositioning, Washington, DC – 200,000 sf
- Bristol-Myers Squibb Corporate Campus, Morristown, NJ – 650,000 sf
- Brooklyn Village Master Planning, Charlotte, NC – 17 acres
- Duke Energy: 526 S Church Master Plan, Charlotte, NC – 950,000 sf
- International Motorsports Center Headquarters, Daytona, FL – 180,000 sf
- J Street: 111 K Street NE, Washington, DC – 85,000 sf
- King Abdullah City for Atomic and Renewable Energy (K.A.CARE), Riyadh, SA – 414-ha Master Plan and 600,000 sf Headquarters
- Laborers' International Union of North America (LiUNA) Headquarters Renovation and Addition – 125,000 sf
- MRP Realty: 7940 Jones Branch Drive, McLean, VA – 300,000 sf
- MRP Realty: Washington Gateway, Washington, DC – 800,000 sf
- Partners HealthCare Administrative Campus, Somerville, MA – 25 acres
- Penzance: 455 Massachusetts Avenue, Washington, DC – 256,000 sf
- Skanska: 2112 Pennsylvania Ave, NW, Washington, DC – 240,000 sf
- The Cato Institute Renovations and Addition, Washington, DC – 103,000 sf
- Trammell Crow: Patriots Plaza, Washington, DC – Phase I 300,000 sf and Phase II-III 700,000 sf
- Turnberry Tower, Aventura, FL – 292,000 sf

# DAQUAN ZHOU, AICP, LEED AP

GENSLER, SENIOR ASSOCIATE | **MASTER PLANNER**



## Background

Master of Urban and Regional Planning,  
Virginia Polytechnic Institute and State  
University

Bachelor of Urban Design, Tongji University

Member, American Institute of Certified  
Planners

LEED Green Associate

**Daquan brings technical expertise and global project experience in the multi-layered discipline of master planning.**

14 Years of Experience | Joined Gensler  
2008

Daquan brings technical expertise and global project experience in the multi-layered discipline of master planning. Daquan's experience includes a variety of planning projects for both public and private sector clients, including downtown redevelopment, urban mixed-use development, new town planning, corporate office campuses, industrial parks, residential subdivisions, streetscapes and waterfront developments. Daquan's extensive experience and knowledge, along with excellent free hand graphic skills, make him an invaluable asset.

## Selected Project Experience

- Crystal City Repositioning, Arlington, VA – 439,231 sf
- Brooklyn Village Master Planning, Charlotte, NC – 17 acres
- Great Valley Master Plan, Malvern, PA – 50 Acres
- New Carrollton Station Transit-Oriented Development, New Carrollton, MD – 39 acres
- Reston Crescent Master Plan, Reston, VA – 36 acres
- The Exchange at Potomac Yard Master Plan, Alexandria, VA
- The Hub Master Plan, Dulles, VA – 85 acres
- Tysons Master Plan, McLean, VA – 13 acres
- Boca Center Master Plan, Boca Raton, FL – 61 acres
- Lynn University Master Plan, Boca Raton, FL – 115 acres
- Al Qamariyah Master Plan, Sana'a, Yemen – 272 acres
- Al Wa'ab City, Central District, Doha, Qatar
  - » Master Plan Study (Gensler Phase 1), Doha, Qatar – 346 acres
  - » Master Plan Update (Gensler Phase 2) – 346 acres
  - » Phase 1 (Gensler Phase 3) – 3,625,500 sf
  - » Phase 2 (Gensler Phase 4) – 3,625,500 sf
- Benguela Costa Nova Master Plan, Benguela, Angola – 49,422 acres
- Corferias 2020 Master Plan, Bogotá, Colombia – 35 acres
- Corferias 2030 Master Plan (Events, Conventions and Fairs District), Bogotá, Colombia – 62 acres
- Corferias 2030 PLUS, Bogota, Colombia
- Gira La Reserva Master Plan, Merida, Mexico – 544 acres
- King Abdullah City for Atomic and Renewable Energy Riyadh, Saudi Arabia
  - » Stage 1 Master Plan – 15,975 acres
  - » Stage 2 Master Plan – 1,023 acres
  - » Stage 3 Master Plan – 2,223 acres
- Makkah Techno Valley Innovation & Entrepreneurship Park Master Plan, Makkah, Saudi Arabia – 35 ha
- Masha'er Pedestrian Study, Makkah, Riyadh, Saudi Arabia – 1,000 acres
- Medini Master Plan, South Johor, Malaysia
  - » Financial District, Zone B – 143 ha
  - » Lifestyle District, Zone A – 250 ha
- Partners HealthCare Administrative Campus, Somerville, MA – 25 acres
- Plan Maestro La Pedrera: Conceptual, Ciudad de Guatemala, Guatemala – 2,471 acres
- Yenagoa City Center Master Plan, Yenagoa, Nigeria

# ROBERT A. JAEKEL, RA

## GENSLER | DESIGN PROJECT MANAGER



### Background

Registered Architect: Arizona

**Robert is an architect with a continued track record of success in all endeavors.**

19 Years of Experience | Joined Gensler 2018

As design project manager, Robert is highly analytical and detail oriented with the ability to multi-task and effectively handle high volume work in a demanding, client-driven atmosphere. He has a demonstrated ability to acquire technical knowledge and skills rapidly. His proven leadership and negotiation and problem-solving abilities combined with exceptional communication skills, both oral and written, make Robert a great asset on every team.

### Selected Project Experience

- Hilltop Hotel, Harpers Ferry, WV – 2 acres
- Marriot HQ and Hotel, Bethesda, MD – 238 keys
- 700 Penn (Hine Mixed-use), Washington, DC – 4 acres

### Experience Prior to Gensler

- The Upton, Rockville Town Center, Rockville, MD – 15-story mixed use development, 140 keys / 650,000 sf
- Walter Reed Buildings IJ, O, P, & 4, Washington, DC – six-story residential / retail – 550,000 sf
- The Avec, Washington, DC – eight-story mixed-use development – 625,000 sf
- Mixed-use development, Grand Cayman, Cayman Islands – multi-building, multi-phase residential / hotel / retail resort village
- Hayden LIC, Long Island City, NY – 50-story residential mixed-use development, 990,000 sf
- One Sixty Madison, New York, NY – 42-story Residential Mixed-Use Development, 350,000 sf
- 544 and 568 Union, Brooklyn, NY – seven- and six-story residential mixed-use development, 230,000 sf
- 27 On 27th Street, Queens, NY – 27-story residential mixed-use development
- Pixon, Lake Nona, Orlando, FL – 11-story mixed-use development, 120,000 sf

# GREGORY PLAVCAN, LEED GREEN ASSOCIATE

## GENSLER, ASSOCIATE | SUSTAINABILITY MANAGER



### Background

Masters of Architecture, Catholic University of America

Bachelor of Science, Civil Engineering, Villanova University

LEED Green Associate

**Greg guides clients through the creation of green designs. He helps translate LEED goals into reality and is a resource for project teams in integrating sustainable strategies.**

12 Years of Experience | Joined Gensler 2013

Greg is a leader of the Sustainability Consulting team in DC. He previously worked as a LEED consultant and has managed the certification process on many complex government projects. He also managed one of the first Sustainable SITES projects in the rating systems Pilot Program. Greg works on a range of project types from small retail restaurant certifications to law firm projects, as well as complex campus projects. He has worked on new construction, core & shell, and interiors LEED certified projects. He is an expert on sustainability and well-being certification systems, corporate sustainability and well-being guidelines, and Green Code analysis and coordination.

### Selected Project Experience

- Tysons Tower, Tysons, VA - 2 acres
- Crystal City Repositioning, Arlington, VA – 439,231 sf
- Marymount University Ballston Center Redevelopment, Arlington, VA – 1 acre
- Capital One
  - » McLean Block A, Tyson, VA – 880,000 sf
  - » West Creek Building 1, Richmond, VA – 146,000 sf
  - » West Creek Building 4, Richmond, VA – 140,000 sf
  - » West Creek Town Center, Richmond, VA – 100,000 sf
  - » West Creek Assessment, Sustainability Feasibility – 1,500,000 sf
- Bank of America, Atlanta Plaza Restack, Atlanta, GA – 160,000 sf
- COPT: Park Center A, Chantilly, VA – LEED NC Silver Certified, 160,000 sf
- COPT: Park Center B, Chantilly, VA – LEED CS Silver Certified, 160,000 sf
- Redstone 1100, 1200, Huntsville, AL – LEED Silver Certified, 120,000 sf
- Caplin & Drysdale, Washington, DC – LEED CI Silver Certified, 51,000 sf
- Ernst & Young, Cleveland, OH – LEED Consulting, 140,000 sf
- FOB Miramar, Miami, FL
  - » LEED CS Platinum Certified, 647,500 sf
  - » Commercial Interiors, LEED CI Gold Certified
  - » Sustainable SITES, Certified Two Stars
- Government Tenant, Rockville, MD – LEED CS Platinum and CI Gold Certified, 1,000,000 sf
- Tysons Tower, McLean, VA
  - » Intelsat, LEED Certified Gold, 180,000 sf
  - » BNY Mellon, LEED Certified, 4,000 sf
- Reed Smith
  - » Philadelphia, PA – LEED CI Gold Certified, 120,000 sf
  - » Washington, DC – LEED CI Gold Certified, 90,000 sf
- The Coca-Cola Company, Global Workplace Transformation, Atlanta, GA – seeking LEED Silver Certification, 35 acres
- Turner Construction: Charlotte, NC – LEED Consulting, 20,000 sf

# JOSH FORESO, LEED AP

HITT, SENIOR VICE PRESIDENT | **PROJECT EXECUTIVE**



## Background

Bachelor of Business Administration, The Catholic University of America

LEED Accredited Professional

Josh has nearly 20 years of experience specializing in the new construction of multifamily and commercial office buildings as well as building repositioning. Throughout his career with HITT, Josh has worked on some of the largest and most complicated projects in the company's portfolio in a variety of capacities.

In 2017, Josh was promoted to senior vice president and leader of the Corporate Office – Base and Multifamily sectors. As sector leader, Josh provides executive oversight of all corporate office base building and multifamily construction projects and is responsible for the overall performance of the two sector teams.

19 Years of Experience | Joined HITT 1998

## Selected Project Experience

### West Broad Residences, Falls Church, VA

Six-story, 286-unit apartment building above one-story retail podium and three levels of below-grade parking with 550 parking spaces; LEED Silver; award-winning project

### The Signature at Reston Town Center, Reston, VA

A new 1.2 million-sf \$155 million mixed-use development in Reston Town Center; included 508 multifamily units in two towers—a 21-story tower and a 19-story apartment tower, below and above grade parking garage, and retail space; totals 1.2 million sf of LEED Silver certified space

### Denizen at Eisenhower Square, Alexandria, VA

New 600,000-sf mixed housing development featuring a 336-unit, 23-story multifamily apartment building with 445 parking spaces; construction cost of \$83 million

### T. Rowe Price OMFC Phase III, Owings Mills, MD

\$135 million development of two office buildings totaling 403,800 sf; the build-to-suit project included high-end tenant fit-out; two parking garages totaling 405,000 sf (1,249 spaces); LEED Gold; award-winning project

### West Half, Washington, DC

Located next door to Nats Park, this 635,000-sf, \$129 million, trophy-class mixed-use development included an 11-story residential tower containing 465 luxury apartment units, retail, and 321 parking spaces; seeking LEED Gold certification

### One Hill South Apartments, Washington, DC

New \$115 million, 580,000-sf mixed-use development featuring a 13-story high-end residential apartment building with 383 luxury units; below-grade parking and ground floor retail

### South of Market at Reston Town Center – Block 14, Reston, VA

\$90 million project included three office towers constructed over a two-level shared parking garage (469 spaces) totaling nearly 900,000 sf; award-winning project

### Atlantic Plumbing Parcels A & B, Washington, DC

New construction of two mixed-use residential buildings totaling \$78 million and 350,000 sf; 310 apartments and 62 condos; steel exoskeleton and floor-to-ceiling windows; award-winning project

# JIM CARR, STS

## HITT, PROJECT EXECUTIVE | SENIOR PROJECT MANAGER



### Background

Safety Trained Supervisor (STS)

USACE Construction Quality Management (CQM) Certificate

OSHA 30-Hour

Master HVAC License (VA)

Jim is one of five project executives at HITT, one of the most senior roles in project management. He plays a vital role in our base building team specializing in complex, built-to-suit projects. Bringing more than 40 years of industry experience, Jim finds satisfaction in the process of building and strives to ensure his team has everything they need to succeed—including strong communication between everyone on the project team. Jim has completed more than \$3.3 billion in new construction projects, giving him the experience and expertise to oversee a project of this size and scale.

42 Years of Experience | Joined HITT 2014

### Selected Project Experience

#### The Signature at Reston Town Center, Reston, VA

A new 1.2 million-sf \$155 million mixed-use development in Reston Town Center; included 508 multifamily units in two towers—a 21-story tower and a 19-story apartment tower, below and above grade parking garage, and retail space; totals 1.2 million sf of LEED Silver certified space

#### One Hill South Apartments, Washington, DC

New \$115 million, 580,000-sf mixed-use development featuring a 13-story high-end residential apartment building with 383 luxury units; below-grade parking and ground floor retail

#### 680 Eye Street SW, Washington, DC

\$54 million mixed-use development at The Wharf includes 260,000 sf in a 173-unit apartment building with amenity spaces, ground floor retail, 172 below-grade parking spaces and a 12,000-sf church

#### 1255 22nd Street, Washington, DC

Multi-phase 356,000-sf apartment conversion, including a seven-story façade replacement and new nine-story post-tensioned concrete structure

#### Experience Prior to HITT

#### Turkish American Community Center, Lanham, MD

Design-build of a \$100 million build-to-suit new construction of a 15-acre campus

#### National Geospatial-Intelligence Agency at New Campus East, Fort Belvoir, VA

Integrated project delivery of a \$1.4 billion build-to-suit 2.5 million-sf campus including office space and a secure facility; award-winning project

#### Ronler Acres—Mission Critical Confidential Project, Hillsboro, OR

\$560 million design-build, mission critical facility; combined office and manufacturing plant totaling 1.2 billion sf

#### U.S. Capitol Visitors Center, Washington, DC

New construction of a 580,000-sf underground visitors center facility; modified top-down construction; \$132 million

# TIM CULLEITON, PE, ASSOC. DBIA

DEWBERRY | CIVIL ENGINEER



## Background

Bachelor of Science, Civil Engineering,  
University of  
Pittsburgh

BA, Mathematics, Saint Vincent  
College

Professional Engineer: VA, MD

Associate Designated Design-Build  
Professional

**Tim Culleiton has extensive experience in civil engineering, primarily as a manager of site/civil development requirements of projects involving multi-discipline A/E services. He is well versed in the regulatory and review processes applicable in the Commonwealth of Virginia. He has managed and designed large scale mixed-use communities, educational and law enforcement training complexes, municipal infrastructure facilities, and a host of transportation projects. His experience includes designing storm drainage and stormwater management systems, erosion and sediment control plans, and access studies.**

33 Years of Experience with Dewberry

## Selected Project Experience

### Mosaic District (Merrifield Town Center), Merrifield, VA

Merrifield Town Center was constructed on an assemblage of parcels located west of Gallows Road and south of Lee Highway (US Route 29) in Fairfax County, Virginia. The development site, zoned I-5 and HC, was rezoned to PRM to allow the proposed development program. The Dewberry team provided planning, zoning, surveying, landscaping, and site engineering services for a 7.5-acre proposed mixed-use development that consists of approximately 105,500 sf of retail space and approximately 270 residential units. The total development program is approximately 440,000 gsf.

### Innovation Center South, Herndon, VA

This high density, mixed-use development includes an urban streetscape, seven high-rise buildings with 3,250 parking garage spaces, and an eight-level 2,100-space County parking garage. The site includes urban transit features such as bus bays and kiss & ride spaces, providing access to the Dulles Corridor Silver Line Metrorail Innovation Station. Dewberry is responsible for survey, planning, environmental services, preliminary garage design, site layout, permitting, traffic signal design, traffic control, and landscape design.

### Prosperity Flats Apartments (Square 1400) Site Plan, Fairfax, VA

Site/Civil Design Manager for a 327-unit, multifamily residential building with a four-story garage and attached commercial space. The project included site plan improvements for the extension of Dorr Avenue, incorporating adjacent property owner and VDOT comments to facilitate an urban streetscape layout in this former industrial neighborhood.

### General Civil Consultant for Task Order Contracts (2008), Fairfax County, VA

Task Manager for several task orders including: 1) Feasibility study for expansion of the McLean Community Center; 2) Final site plans for the construction of additional surface parking spaces at Greenbriar Park; 3) Final site plans for the construction of additional surface parking spaces at the Providence Recreation Center; and 4) Surveying and civil engineering services for the design of pedestrian improvements along Magarity Road.

# GARY KIRKBRIDE

## DEWBERRY | ENTITLEMENTS STRATEGY



### Background

Masters, Urban Planning, The George Washington University

Bachelor of Arts, Economics, Purdue University

**Gary Kirkbride has more than 43 years of urban planning experience with emphasis on the local level, including management of planning activities for an urban jurisdiction. He has been responsible for the preparation of a variety of land use studies. The technical review of development proposals for high-density residential, commercial, office, and hotel uses has been the major focus of his most recent work. He has extensive experience with administrative and public plan review, as well facilitating public participation and dialogue on controversial projects.**

30 Years of Experience | Joined Dewberry 2005

### Selected Project Experience

#### **Innovation@Prince William; Student Multi-Purpose Center (With GTE Conference Center), George Mason University, Prince William County, VA**

Provided preliminary master planning and feasibility engineering services for the Prince William Institute, a proposed center for undergraduate and graduate instruction, research, and public service. The first major building, for which the firm provided architectural, building engineering, site engineering, and landscape architectural services, contains the Student Multi-Purpose Center and GTE Conferencing Center.

#### **Virginia Gateway for The Peterson Companies, Gainesville, VA**

Provided A/E services for a 470-acre mixed-use development consisting of general commercial, light industrial, and office use in Gainesville. Project includes four- and six-lane roadways, a major lake, water and sewer lines, and development coordination to deliver finished pad sites. Coordinated with the county due to concurrent rezoning, including design alternate impact studies for neighboring communities, landscape and buffer coordination. Wetland avoidance and mitigation earthwork as part of site development coordination was required.

#### **Fairfax City Property Yard Expansion, City of Fairfax, VA**

Fairfax City's 111-acre property yard currently houses the storage, maintenance, and office facilities. The City considered the following options for facility expansion: increasing existing site use by increasing the height of current facilities and improving traffic circulation; expanding the existing facility to an adjoining property; or relocating a portion of the facility. An expansion study was completed, incorporating three integrated phases. Provided planning and preliminary engineering services for the expansion study.

#### **Rippon Station, Prince William County, VA**

Project Manager for conceptual layout of a 300-car commuter parking lot. Services included review of final engineering documents for Virginia Department of Transportation construction of a parking facility and access road to the site.

# SCOTT CLARKE, PE

## DEWBERRY | **STORMWATER & STORM DRAINAGE**



### **Background**

Bachelor of Science, Civil Engineering,  
Queen's University  
Professional Engineer: VA, GA

Scott Clarke has more than 23 years of experience in analysis, design and management of stormwater infrastructure projects for municipal, state, federal and private clients. He currently serves as Project Manager of Dewberry's Task Order Contract with the City of Falls Church for Stormwater and Sanitary Engineering Services. His direct experience includes urban stormwater retrofit design using low impact development technologies, capacity improvement design for open and closed storm sewer systems, floodplain studies (local and FEMA), MS4 compliance, natural channel design, waterway crossing design (bridges and culverts), stormwater pump station design, and design of small dams and impoundments. He manages all phases of design from feasibility and planning studies to preliminary design and preparation of final construction documents and construction support services.

23 Years of Experience | Joined Dewberry in 1994

### **Selected Project Experience**

#### **City of Falls Church Task Order Contract – George Mason High School Sanitary Sewer Study, Falls Church, VA**

Project Manager providing a sanitary sewer feasibility study to evaluate possible service alignment connections to accommodate the future redeveloped school campus site.

#### **City of Falls Church Task Order Contract – Big Chimneys Park, Falls Church, VA**

Project Manager providing design and construction phase services for Big Chimneys Park including storm drainage improvements, new play areas and equipment, roadway improvements, new trails and plantings.

#### **City of Falls Church Task Order Contract – East Columbia Street Storm Drainage, Falls Church, VA**

Project Manager providing final engineering design services to replace and upgrade flow capacity of an existing storm drainage system that had been causing flooding of properties on E. Columbia Street.

#### **City of Falls Church Task Order Contract – West Westmoreland Task Orders, Falls Church, VA**

Managed design/development and final engineering to replace/upgrade storm sewer system and incorporate a rain garden to improve water quality.

#### **City of Falls Church Task Order Contract – Wren's Branch Task Orders, Falls Church, VA**

Managed development of Wren's Branch drainage study using XPSWMM to identify flood prone areas and develop solutions to mitigate flooding in those areas.

#### **West Falls Church Rail Yard – Stream Restoration, Fairfax, VA**

Design Manager providing 1,400 feet of stream restoration services along a tributary to Pimmit Run as part of Phase I Rail to Dulles.

# JOHN STORY, RLA

## DEWBERRY | LANDSCAPE ARCHITECT



### Background

Bachelor of Science, Landscape Architecture, Ohio State University

Registered Landscape Architect: VA, MD

CDS Operator

**John Story manages and coordinates the landscape architecture practices in Dewberry's Northern Virginia offices. His experience covers numerous markets, including institutional, transportation, military and government, land development and capital improvement, and parks and recreation. Mr. Story has experience leading and managing all phases of landscape project development, including proposal preparation, feasibility, design conception and development, cost estimating and budgeting, and construction documentation and administration.**

16 Years of Experience | Joined Dewberry 2003

### Selected Project Experience

#### **Big Chimneys Park, City of Falls Church, Falls Church, VA**

Landscape Architect for conceptual design through construction documentation for the revitalization of a neighborhood park, named in honor of the first European-American home constructed in the city of Falls Church. Design services included planning and community engagement, landscape architecture, civil engineering and construction administration for the construction of a pavilion, play equipment, plaza spaces, stormwater upgrades and vehicular traffic calming measures.

#### **Dulles Corridor Metrorail Project – Silver Line Phase 2, Multiple Counties, VA**

Landscape Architect for the \$1.2 billion 11.4-mile Metrorail extension from Reston to Washington Dulles International Airport, and into Loudoun County. Project includes five new at-grade stations: Reston Town Center, Herndon, Innovation Center, Route 606, and Route 772, as well as a new, elevated station at Dulles Airport. Landscape architecture was implemented throughout the project. The project also included traffic analysis and design on several freeways, arterials, and local streets beyond the limits of the airport, including accommodations for both pedestrian and bicycle traffic. MOT/MPT elements included TTC plan design, detour plan design and pedestrian safety design. Also included was traffic signal design, traffic analysis, overhead sign design, pavement marking and marker design, dynamic message sign (DMS) design, and custom guide signs design.

#### **Hook Road Recreation Area, Reston Association Central Service, VA**

Landscape Architect for a Conceptual Master plan required by The Reston Association for the Hook Road Recreation Area, a nearly 50-year old five-acre park in the center of north Reston. The association recognized the need for an in-depth process that engaged the public to ensure an efficient planning and phased renovation effort for the facility. Dewberry's master planning efforts allow The Reston Association to implement a phased approach to renovations at Hook Road. This phased implementation allows for proper planning during the Capital Improvement budgeting process.

# PAUL LONGO, PE

## DEWBERRY | PUBLIC UTILITIES ENGINEER



### Background

Bachelor of Science, Civil Engineering,  
Virginia Tech

Professional Engineer: VA

Paul Longo has extensive experience in the study, design, and construction of sanitary sewer collection, treatment and distribution projects. His work includes pump stations ranging in size from 5,000 GPD to 21.0 MGD and collection system extension and improvement projects using open cut and trenchless technologies.

5 Years of Experience | Joined Dewberry  
2015

### Selected Project Experience

#### City of Falls Church Task Order Contract – George Mason High School Sanitary Sewer Study, Falls Church, VA

Task Manager for preparation of a sanitary sewer feasibility study to evaluate a potential gravity sewer connection of the school campus to serve proposed future development.

#### City of Falls Church Task Order Contract – Dorchester Sewer Study, Falls Church, VA

Project Engineer providing engineering design services for the study of an existing sewer system in the City of Falls Church where backups occurred. Work included developing hydraulic calculations for the existing sewer system and providing recommendations for preventing future backups.

#### Fairfax County DPWES Task Orders 4 and 7, Fairfax, VA

Project Engineer for the rehabilitation design of six Fairfax County wastewater pump Stations at Lakevale Estates, Langley Oaks High Ridge, Weid, Lake Barcroft 1, and Lake Barcroft 2.

#### Fairfax County Asset Management, Fairfax County, VA

Task Manager for development of a decision support tool to support Fairfax County Wastewater Collection Division's (WCD) asset management program. Developed a criticality model and a cost model.

#### Heritage Hunt Sewage Pump Station, Prince William County, VA

Project Engineer for the design of the 7.81 MGD Heritage Hunt Sewage Pump Station. Responsibilities include hydraulic design calculations for system head curves, pumping curves and pump station sizing.

#### Accotink Trunk Line Sewer Rehabilitation, Fairfax County, VA

Project Manager who prepared contract documents for the rehabilitation of the 48-inch diameter Accotink trunk sewer using trenchless CIPP rehabilitation.

#### Colonial Avenue Sanitary Sewer Rehabilitation, Fairfax, VA

Project Manager, prepared contract documents for the rehabilitation of 36-inch and 42-inch RCP sewer lines using trenchless CIPP rehabilitation.

# CHAD A. BAIRD

GOROVE / SLADE, PRINCIPAL | **TRANSPORTATION ENGINEER**



## Background

Bachelor of Science, Civil Engineering,  
Roger Williams University

Chad Baird is the practice leader in one of the firm's Northern Virginia offices and its key person for work in the City of Falls Church. He has guided his staff in the completion of hundreds of projects to include traffic engineering and parking studies and designs that help real estate and infrastructure projects move through design, entitlement, and construction phases. His experience covers nearly every land-use imaginable.

21 Years Experience with Gorove / Slade

## Selected Project Experience

Chad Baird possesses a strong foundation in a large variety of traffic engineering disciplines. His experience includes the preparation of traffic operation plans, traffic forecasting and modeling, traffic impact studies, capacity analysis, traffic signal design, traffic signal systems coordination, loading area analysis, vehicular maneuverability analysis, queuing analysis, and pedestrian management plans. He specializes in the design and analysis of traffic signal systems using simulation software to enhance the flow of traffic through complex roadway networks.

## City of Falls Church, VA Projects

- West Broad
- City Center
- 400 N. Washington Street
- 360 S. Washington Street
- Falls Plaza
- 700 Broad Street
- Falls Church Housing Corp Apartments
- Carmax Site
- BJ's Site
- 24 Hour Fitness - Falls Church
- On-call Traffic Engineering projects for the the City of Falls Church to include: N. Washington/Columbia traffic signal design and E. Broad / Cherry intersection improvement review

## Other Northern Virginia Development Projects

- Potomac Shores, Prince William County, VA
- Potomac Town Center, Prince William County, VA
- Ray's Regarde, Prince William County, VA
- Route 29 Assemblage, Prince William County, VA
- Woodbridge Center, Prince William County, VA
- Wal-Mart, Haymarket, VA
- Quarles Center, Haymarket, VA
- Southport, Prince William County, VA
- Old Dominion Baptist Church, Prince William County, VA
- Old Bridge Road, Prince William County, VA
- Vint Hill, Prince William County, VA
- Parkway Village - Bank Study, Prince William County, VA

# HERB MANSINNE

## JLL, MANAGING DIRECTOR | AGENCY LEASING



### Background

Bachelor of Science, Communications,  
George Mason University

Licensed salesperson: VA

**Herb Mansinne is a Managing Director with JLL with over 29 years of agency leasing experience and is a senior member of the market leading Northern Virginia Agency Leasing team.**

29 Years of Experience | Joined JLL 1997

Herb joined JLL upon the merger of LaSalle Partners and Jones Lang Wootton. He was a part of the original investor services team hired by Jones Lang Wootton in 1997 to open and establish the Northern Virginia office and the Northern Virginia Agency Leasing team.

In the past 20 years he has participated in more than 1,000 lease transactions, worth \$1 billion and totaling more than four million sf. Additionally, he has been involved in \$975 million of sales transactions and since 2012, Herb has handled the exclusive leasing for the largest data center portfolio in Northern Virginia on behalf of Digital Realty.

### Selected Experience

Herb's team has been associated with some of the regions highest profile and trophy office building developments. His knowledge of large, complex ground up development transactions, customized property marketing campaigns as well as future proposed developments throughout Northern Virginia continue to distinguish Herb and his team. His leadership in the development and delivery of the regions largest and most respected market research and data platforms has helped to create the new standard for property and real-time market analytics. Some of his clients include:

- AEW
- Akridge
- Brandywine
- Brookfield
- COPT
- Goldman Sachs
- Heitman
- Jamestown
- JBG
- JPMorgan Chase
- Monday Properties
- Morgan Stanley
- Shooshan Company
- TIAA

# JOHN SIKAITIS

JLL, MANAGING DIRECTOR | **RESEARCH, ADVISORY & BD**



## Background

Bachelor of Science, Georgetown University  
Specialization in Central American  
Relations, Universidad de Costa Rica

Specialization in Latin American Economics  
and Development from the Universidad de  
Buenos Aires

**John sits on the JLL Americas Research Leadership team and is on the Board of Directors for the Golden Triangle Business Improvement District and the Associate Board of Directors for the Steers Center for Global Real Estate at Georgetown University. John is also involved in local non-profits such as Pathways to Housing DC, Food & Friends and Georgetown Lombardi Comprehensive Cancer Center, among various others.**

15 Years of Experience | Joined JLL 2005

John Sikaitis is Managing Director of Research, Advisory & Business Development for JLL's Mid-Atlantic business based out of Washington, DC. In his current role, John leads the region's Research, Business Development and Advisory teams and serves as the regional Head Strategist, advising our business on day-to-day business pursuits and our clients on real estate strategies. John joined the firm in 2005 as Director of Research for the Mid-Atlantic Region. In 2007, John took on the role of Director of Research for Mid-Atlantic and Southeast platforms. In 2009, John assumed the role of Head of Office Research, Americas, leading the firm's overall analysis, message and outlook for the macro U.S. and Canada office sector in a timely thoughtful, thorough, proactive and consultative approach.

John added responsibilities beyond the office role in 2011, also assuming the role of Head of Local Markets Research for the United States, taking on leadership of all of our U.S.-based local researchers and platforms. John's focus was to grow and differentiate the local market expertise and quality of the firm's research across 50+ markets. In that role, he drove a new data and reporting approach, messaging and client strategy and overall enhancements to not only the people aspect of the platform, but also the technology and client outreach platforms. In that role, John more than tripled the size of the local markets team to more than 100+ researchers and rolled out many new initiatives.

In 2016, John traded airports and planes for his true passion, the Washington DC marketplace. In that vein, he is the firm's market expert and strategist around the Washington, DC real estate market and economy. As a result of his experience and extensive real estate knowledge, John has worked with and advised local developers, institutional investors and REITs, including completing consulting projects for Brandywine Realty Trust, JBG Smith, Alony Hetz, Carr Properties, EagleBank, Monday Properties, TH Real Estate, Corporate Office Properties Trust, Vornado and Brookfield Properties. John has also completed work for public sector entities such as the DC BID Council, the Golden Triangle BID, the NoMa BID, the Rosslyn BID, Washington, DC Deputy Mayor's Office of Planning and Economic Development, Montgomery County and Arlington County, among others.

# MICHAEL HARTNETT

JLL, SENIOR MANAGER | **RESEARCH LEAD**



## **Background**

Bachelor of Science, University of Delaware

10 Years of Experience | Joined JLL in 2011

Michael Hartnett is a Senior Research Manager at JLL, leading research for JLL for the Northern Virginia office market. Michael is responsible for tracking tenant, investor and development activity in Northern Virginia and delivers insights on market and economic activity, conditions, trends and forecasts. He partners with all of our internal business lines, including tenant representation, agency leasing and capital markets, and with our clients on real estate solutions.

Michael joined JLL in 2011 as a senior analyst supporting JLL's business strategy nationally by leading the firm's competitive intelligence program and identifying growth opportunities across business lines and markets. Prior to JLL, he was a strategy consultant for four years at The Advisory Board Company.

# BOB VESHANCEY

JLL, MANAGING DIRECTOR | **AGENCY LEASING**



## Background

Bachelor of Arts, Economics, The College of William and Mary

Licensed real estate salesperson: VA

**Bob VeShancey is a Managing Director and head of Agency Leasing for JLL located in the company's Mid-Atlantic region. As head of Agency Leasing, Bob manages a team of 30 leasing professionals in five offices throughout the Mid-Atlantic.**

**Bob's primary responsibility is as co-team leader and transactional professional for JLL's Northern Virginia Agency Leasing team. In this capacity, Bob oversees a team of 14 professionals who handle an 18 million-sf portfolio for local and institutional investors.**

27 Years of Experience | Joined JLL 1995

## Selected Project Experience

Bob joined JLL in 1995. He has over 27 years of commercial real estate experience. His recent notable transactions include: pre-leasing 150,000 sf to the Center for Naval Analysis, leasing 180,000 sf to Fannie Mae for Brookfield at One Reston Crescent, and leasing more than 350,000 sf to Capital One for Quadrangle/AEW.

In addition, Bob has represented corporate clients such as Unisys, Microsoft, SAIC, McDonalds Corporation, and Capital One. His additional clients include:

- Brookfield Properties
- TIAA
- Corporate Office Properties Trust
- Morgan Stanley Real Estate
- LaSalle Investment Management
- Piedmont Office Trust
- J.P. Morgan
- Quadrangle
- AEW
- JBG Smith
- Tishman Speyer
- Jamestown Properties

# ANDREW PAINTER

## WALSH COLUCCI, SHAREHOLDER | LAND USE AND ZONING



### Background

J.D., University of Richmond

Masters, Urban and Environmental Planning,  
University of Virginia

Bachelor of Arts, Mary Washington College

**Andrew Painter is a shareholder at Walsh Colucci and a Falls Church area resident who has cultivated a unique set of skills, knowledge, and relationships in the zoning / land use and transactional aspects of real estate law. He has represented clients in 16 Virginia localities and specializes in securing zoning approvals for residential, commercial, and industrial developers and landowners. Andrew advises clients on all aspects of the land entitlement process and real estate matters, and frequently appears before planning commissions, local governing bodies, and citizen organizations.**

**Prior to joining Walsh Colucci in 2007, Andrew worked for two members of the Fairfax County Board of Supervisors, the County Administrator of Caroline County, Virginia, and U.S. Senator Mark Warner. He has served as an adjunct professor at the University of Richmond and the University of Mary Washington.**

11 Years of Experience | Joined Walsh Colucci 2007

### Selected Experience

- 1760 Reston Parkway (Fairfax County) – Secured PRC Plan approval for a 418,000-sf office and retail tower.
- 1801 Old Reston Avenue (Fairfax County) – Secured rezoning approval for a 240-foot tall, 228,542-sf condominium building.
- Railroad Cottages (City of Falls Church) – Served as zoning counsel for a unique age-restricted infill project adjacent to the W&OD Trail.
- Loudoun Station (Loudoun County) – Secured Final Development Plan approval for a 43-acre, high-density, transit-oriented development adjacent to a planned Metrorail platform with 1,500 residential units and 1.89 million sf of office and retail uses.
- Falls Church Small Area Plan Process (City of Falls Church) – Represented multiple property owners during the West Broad Street Small Area Plan approval process to transform Falls Church's main thoroughfare into a dynamic urban center.
- Regency at Belmont (Loudoun County) – Secured rezoning approval for a mixed-use project consisting of 34,000 sf of retail uses, 105 active adult town homes, and 100 affordable dwelling units.
- Floris Conservatory (Fairfax County) – Secured rezoning and special exception approvals for a 48,000-sf fine arts academy, preservation of open space, and rehabilitation of historic structures in a historic overlay district.
- Titan America (Fairfax County) – Secured rezoning and special permit approval for a major concrete batching plant in Springfield.
- Luck Stone Quarries (Loudoun County) – Secured rezoning and special exception approval for a 325-acre quarry expansion in the Leesburg area.
- Army Navy Country Club (Arlington County) – Represented the organization in securing approvals for a major golf course expansion.
- Fairfield at Ryan's Corner (Loudoun County) – Secured rezoning approvals for a 22.5-acre, 496-unit multifamily residential project in the future Route 772 transit station area at the terminus of Metro's Silver Line.
- McLean Islamic Center (Fairfax County) – Secured special permit approval for a mosque in Tysons Corner.
- Willowsford (Loudoun County) – Assisted in the acquisition of 2,000 acres in the Dulles South area and provided continued guidance and counsel in connection with the development of four residential communities.