



GLEN ALLEN HIGH SCHOOL

GLEN ALLEN, VA



Herbert Hoover Middle School



I. OPTIONAL INFORMATION

RFP Language: “Information not covered [within the RFP requirements] that the Proposer deems relevant may be provided and may be considered by the Owner.”

HISTORY OF THE PROJECT

Having previously submitted an unsolicited PPEA (1,000 students) and then responded to the owners’ RFP for a solicited PPEA (1,300 students) for George Mason High School, our team has extensive knowledge of the owners’ standards, educational offerings, and high school programs. This knowledge and our relationship with the owners will expedite your planning process and move your project toward the ultimate goal of student academic success and well-being.

Our Design/Build team has extensive experience designing options to meet your educational program needs and site

constraints for the new George Mason High School. The dozens of site layouts, building options, and floor plan configurations that were developed during the initial George Mason High School PPEA process demonstrate our teams dedication and commitment to this project.

Furthermore, we are presenting a team that successfully completed Mary Ellen Henderson Middle School. Since this project was the first PPEA in Virginia, our team has extensive experience collaborating with the city to deliver a new construction, educational facility under this process.

For the last four years, the Clark/Moseley Architects team has pursued, researched, and prepared

for the George Mason High School and Mary Ellen Henderson project. The Clark/Moseley Architects team has demonstrated a continued commitment to the relationships with the City of Falls Church and the success of this project.

REFERENCE LETTERS

In the remainder of this section, we have provided several reference letters from the projects and clients listed in this submission.

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Date: March 29, 2016

To: Whom It May Concern

Re: Clark Construction Group - Lab School of Washington

It has been my pleasure to work with Clark Construction Group on the Lab School of Washington's New High School project during the construction of the new four-story high school building on our existing, active campus.

Throughout the design and construction of the project, Clark was very helpful in the planning of the project along with the School's building committee and is sensitive to both the operations and functions of the Lab School, as well as the surrounding community.

Their dedication to the project is perhaps best exemplified by the current efforts to turn over spaces of the building for use prior to their scheduled substantial completion, so that our outgoing seniors can benefit from our newly built facilities. After which, Clark has committed to proactively respond to warranty issues and manage the work of the trade contractors performing the warranty services within the completed areas.

Clark's commitment to warranty services and high-level of responsiveness is proving that Clark shares in our vision of functionality of our new facility.

Should you have any questions or require additional information, please feel free to contact me.

Sincerely,

Benjamin West
Facilities Director
Lab School of Washington

4759 Reservoir Road, NW
Washington, DC 20007
202.965.6600
www.labschool.org



4759 Reservoir Road, NW
Washington, DC 20007
202.965.6600

June 21, 2016

To: Whom It May Concern

Re: Clark Construction Group – Lab School of Washington

Please accept this letter as an expression of the Lab School of Washington's extreme and sincere satisfaction with Clark's performance on our new high school building. The 29,000 SF facility, located on our existing and active campus, features a central two-story forum, laboratory spaces, expandable classrooms, and administrative offices, as well as a roof terrace.

A key component of the project was maintaining operations on the active campus and minimizing any disruption to the campus and surrounding community. Throughout design and construction of the project, Clark was extremely sensitive to both the existing operations and functions of the school and the surrounding community. Their on-site project team met regularly with the Lab School and each surrounding institution to understand the calendar of important events, and worked to avoid any especially noisy activities or large deliveries on these days.

Clark's working relationship with us and our surrounding community extended well beyond the on-site construction. Their level of responsiveness often exceeded our expectations. Clark even set up a booth at our annual spring fair with information about the project while providing students and neighborhood children the opportunity to try on construction gear. The project team also brought their knowledge into the classroom by teaching short construction seminars to students in the Lab School's architecture class. As the project came to a close, Clark generously provided tours to prospective families and donors, allowing them to see the new facility as it neared completion. An important piece of their community outreach was the monthly Community Meetings, during which community leaders and neighbors could both receive updated information on construction activities and share any concerns regarding construction activities.

Due to the thoughtful planning and execution, along with ongoing communication with all who were involved in, and impacted by, the project, the Clark team was able to deliver the project well ahead of our initial schedule. This outstanding dedication allowed our outgoing senior class to benefit from the newly built facility; a goal that Clark made a reality.

We are more than satisfied with our new facility and Clark's commitment to our vision. In addition to the managerial and technical expertise displayed by the project team, Clark's sincere desire to partner with the community and families of the Lab School allowed this project to exceed all expectations.

Should you have any questions or require any additional information, please feel free to contact me.

Sincerely,

Katherine Schantz
Head of School
The Lab School of Washington



**FAIRFAX COUNTY
PUBLIC SCHOOLS**

Department of Facilities and Transportation Services
Office of Design and Construction Services
City Square Building, Suite 400
10640 Page Avenue
Fairfax, Virginia 22030

June 1, 2007

Mr. James Martin
Clark Real Estate Advisors, Inc.
5875 Trinity Parkway, Suite 240
Centreville, VA 20120

Re: South County Secondary School
Letter of Commendation

Dear Mr. Martin:

This letter is to commend Clark Educational Advisors for your work on the South County Secondary School project. Clark collaborated with Fairfax County Public Schools on the financing model and design-build delivery method for this project. Subsequently, FCPS funded the project three years ahead of schedule, thereby alleviating overcrowding at other existing schools in South County.

Through the design-build process, Clark allowed for the review and critique of the design in an efficient and productive manner. These discussions yielded a design that was built to the highest standards of construction within budget and schedule constraints. Through their frequent communication and meticulous attention to detail, the team reduced overall design and construction time. The aggressive schedule was successfully achieved despite severe weather delays, unforeseen conditions and major Owner-initiated design revisions.

Clark Educational Advisors' experienced team of professionals understood the needs of the school system, and worked diligently to deliver what they had contracted, while meeting our exacting requirements and exceeding expectations. This new educational facility is an extraordinary addition to the Fairfax County Public School System, as well as the South County community.

Sincerely,

A handwritten signature in black ink, appearing to read 'Charles E. Bolen', written in a cursive style.

Charles E. Bolen, AIA
Assistant Director

CEB:rmk

cc: Kevin Sneed
Contractor File



July 12, 2006

To Whom It May Concern:

Public Private Alliances LLC delivered our new school project, Mary Ellen Henderson Middle School, before the scheduled delivery date, under budget and, in addition, met or exceeded the program and design standards set-out at the beginning of the project by the Architectural Advisory Committee and the School Board. The PPA team of Clark Real Estate Advisors, Clark Construction and Beery Rio Architecture, in conjunction with our construction management team from Construction Dynamics Group/Arcadis, helped guide us through the complex tasks of establishing educational specifications for the new school, establishing a concept and a budget, and seeing that the design, schedule and budget were all met when the project was delivered. PPA did this through frequent and open communication with the school system representatives and School Board, and through attention to detail. To the owner's benefit, PPA provided a private sector developer experienced in the development of projects in the local jurisdiction. They served as our single point of contact and, more importantly, as our single point of responsibility, to make sure all of our requirements and expectations were met.

The design-build process was critical to the success of the new middle school project. It allowed the Owner many more options throughout the project that would not have been available through a traditional design-bid-build. These options included the following:

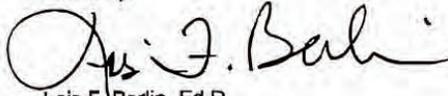
- A phased project that allowed for the early construction of replacement tennis courts and bus parking lots during the design and permitting of the new school building so the site for the new school was immediately available once the project design and permitting was completed. As a result, the school system did not lose significant operational use of the tennis courts or bus parking areas. Such phasing would have required multiple contracts and bids under traditional procurement.
- PPA worked with the sustainable design committee and School Board to develop targeted green concepts for the new school and established ways to bid those concepts as alternates, allowing the Owner great opportunity to determine which elements of the green concepts were the best values to the school system.

803 West Broad Street, Suite 300 ■ Falls Church, VA 22046 ■ 703.248.5600 ■ www.fcpcs.org

- Early release packages for structural steel, concrete, mechanical, electrical, plumbing and door frames allowed the construction schedule to be shortened by avoiding the long lead items that could have delayed the schedule.
- Coordinated delivery of certain spaces accommodated the delivery and storage of the Owner's fixtures and furnishings as the project was being completed.
- The PPA dealt with the many design coordination and changes resulting from design matters without troubling the Owner.
- PPA managed the time consuming and complex task of securing zoning approvals, site plan permits and building permits from the local jurisdiction, Fairfax County, and coordinated the timing and delivery of design documents to maximize the early approval of such permits.

PPA provided a conscientious team of professionals that understood the needs of the school system and worked hard to deliver what it had contracted to deliver while remaining cognizant of what the school system needed and could afford. They took advantage of all the attributes that come from the design-build process for the benefit of the Owner and, as a result, they were able to add another name to their list of highly satisfied customers.

Sincerely,

A handwritten signature in black ink that reads "Lois F. Berlin". The signature is fluid and cursive, with a large initial "L" and "B".

Lois F. Berlin, Ed.D.

Superintendent



Los Angeles Unified School District

New Construction

Roy Romer
Superintendent of Schools

Joseph A. Mehula
Chief Facilities Executive
Facilities Services Division

Jim Cowell
Deputy Chief Facilities Executive
New Construction Branch

September 7, 2006

Richard M. Heim
President, Western Region
Clark Construction Group, LP
3100 Bristol Street, Suite 100
Costa Mesa, California 92626

Re: Clark Construction Group's 100 Year Anniversary

Dear Richard,

My congratulations to Clark Construction for achieving its 100 year anniversary. I have been involved with Clark Construction in two major projects representing the US Navy and Los Angeles Unified School District. The professionalism and expertise of the Clark Construction Team was exceptional in both engagements.

Clark did a tremendous job partnering with the client to complete Central LA High School #10 on schedule. As a result of Clark's hard work, over 1500 high school students coming from extremely overcrowded schools, were provided the opportunity to realize their potential in a new learning environment.

Thanks to the Clark Team for working with us to keep our promise to the children of Los Angeles. Congratulations on your centennial anniversary!

Sincerely,

Jim Cowell, P.E.
Deputy Chief Facilities Executive
New Construction Branch

1055 West Seventh Street
Los Angeles, CA 90071
Telephone (213) 972-7189 • Fax (213) 972-7117



Los Angeles Unified School District **Facilities Services Division**

RAMON C. CORTINES
Superintendent of Schools

Joseph A. Mehula
Chief Facilities Executive

January 26, 2009

Mr. Dennis Breen
Project Executive
Clark Construction Group
575 Anton Boulevard, Suite 100
Costa Mesa, CA 92626

Dear Mr. Breen:

Thank you for your partnership with the Los Angeles Unified School District "We Build" Program. The level of support and commitment to "We Build" graduates on the East Los Angeles High School #2 Project makes a tremendous contribution to cultivating a skilled, local workforce.

I especially would like to express my appreciation to Theodora Oyie for her diligent efforts to help place "We Build" graduates on the project, and for making the Clark Construction Team a good corporate neighbor in the East Los Angeles community. The holiday food and toy drives, elementary school visits, and the use of small, local merchants go a long way in establishing a positive community presence that goes beyond construction.

We look forward to our continued collaboration for further success in 2009!

Sincerely,

A handwritten signature in black ink, appearing to read "Anabel Barragan".

Anabel Barragan
Manger, "We Build" Program

January 3, 2017

To Whom It May Concern,

As a project manager consulting to Alexandria City Public Schools on the Patrick Henry School and Recreation Center project, it has been my pleasure working with Moseley Architects.

Moseley began work on the project in early 2016 and continues to develop the design as we approach a ground breaking this coming spring in anticipation of opening the new building in time for the 2018-2019 schoolyear. The project has required all parties to navigate the complexities of serving two clients (schools and recreation) who report to separate elected bodies (school board and city council) for approvals, an intensive planning and zoning approval process of the site plan, and immense public scrutiny from local residents. Moreover, the project requires building a new facility in various phases around the existing facility to keep it safe and operable for all students, staff, and the community.

All along the Moseley team have been key to the project's success. They have been sure to meet every design deadline to keep the project on schedule. They have provided and presented graphical images at various different community meetings to keep citizens informed of the design and the design process. They have explored various options to help the owner and city approvers make the best decisions possible for the project. And they have designed a modern, practical building which has satisfied all the various stakeholders and operators. I have no doubt these efforts will continue as we finalize the construction documents and move into the construction phase.

I have been fortunate to work Moseley Architects and highly recommend them for any project they are pursuing.

Sincerely,



Michael Quadrino

Senior Project Manager



EDUCATIONAL FACILITIES DEPARTMENT

1340 Braddock Place, Alexandria, Virginia 22314 Tel. 703.619.8038

January 5, 2017

To whom it may concern,

The Educational Facilities Department for the Alexandria City Public School Division is delighted to take this opportunity to express our appreciation for the Design Services efforts exhibited by the talented personnel of Moseley Architects and their team of expert consultants.

The firm is currently underway with the proposed Patrick Henry Pre K-8 School and Recreation Center which is scheduled for opening in the Fall of 2018. Throughout the process, Moseley has demonstrated their in-depth knowledge and understanding of the facility's numerous educational and recreational requirements.

Along the way, they have been cognizant of the rigorous schedule demands imposed by the various milestone events and have kept their design process abreast of an extremely tight schedule.

Of particular note, the ACPS process was heavily focused on community, staff and faculty input. Moseley was able to accommodate and strike a balance between both the site constraints and the desired design elements imposed upon the facility. The proposed new facility holds great expectations for the stakeholders and, as such, it is appropriate that Moseley Architects earns our highest recommendation.

Sincerely,

Richard L. Jackson
Director of Educational Facilities
1340 Braddock Place
Alexandria City Public Schools
Alexandria, VA 22314
Direct: (703) 619-8038

Cc: PEM



**FAIRFAX COUNTY
PUBLIC SCHOOLS**

Department of Facilities and Transportation Services

Office of Design and Construction Services
8115 Gatehouse Road, Suite 3500
Falls Church, VA 22042-1203

February 9, 2015

RE: Moseley Architects

To Whom It May Concern:

The intent of this letter is to recommend Moseley Architects for upcoming projects.

Moseley Architects has been successfully designing and delivering projects with Fairfax County Public Schools for more than twenty years. Moseley Architects has been instrumental in the success of this office and contributed to the construction of more than one million square feet of educational space for our students. Beyond designing facilities, Moseley Architects has participated in facility evaluations, educational specification development and the production of specifications.

Moseley Architects has been a partner with Fairfax County Public Schools in ensuring that our students have the highest quality learning environments possible.

If you have any questions, please do not hesitate to contact me.

Sincerely

A handwritten signature in blue ink, appearing to read 'K Sneed'.

Kevin Sneed
Special Projects Administrator
Design and Construction Services

KS/rk

To Whom It May Concern;

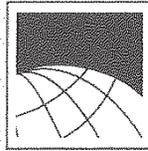
I am writing in support of Moseley Architects. Moseley was chosen by a stakeholder group to lead the design and development of a new Herbert Hoover Middle School. For the past two years we have worked closely on all aspects of the project. The Moseley staff has been very responsive and they have always listened to the input from Hoover staff and community. Due to the professionalism and dedication of the Moseley team the process has gone very smoothly and we have always been on time with meeting our deadlines in the process.

It is with great pleasure that I highly recommend Moseley Architects for their work with the staff and community of Hoover Middle School to design a new building for the 2013 school year.

Sincerely,

Billie-Jean Bensen

Principal, Herbert Hoover Middle School



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

February 26, 2015

James M. McCalla, AIA, REFP
Vice President
Moseley Architects
3200 Norfolk Street
Richmond Va. 23230

RE: Letter of Recommendation

To whom it may concern:

Moseley Architects has had an outstanding relationship with Prince William County Schools (PWCS) for the past thirty years. During this time together we have successfully designed and constructed five high schools, nine elementary schools, an administration facility, and numerous addition and renovation projects to various grade level facilities. Each of these projects were delivered on time and within budget.

Over the course of these many projects we have worked with various individual architects and contract administrators; however the consistent has been Mr. Jim McCalla. Mr. McCalla has provided the guidance required to assure each and every project received the individual attention required for its' success.

In my opinion, Moseley Architects has provided PWCS an unmatched level of experience and professionalism in K-12 design and construction administration that I would be proud to recommend to any school district.

Warren D. Thompson Jr.

Supervisor of Construction Office of Facilities Services

WARREN D. THOMPSON, JR.
Supervisor of Construction, Office of Facilities Services

P.O. BOX 389, MANASSAS, VA 20108 • WWW.PWCS.EDU • 703.791.8717, FAX 703.791.8966



*An Affordable
Housing Corporation*

Alexandria Redevelopment and Housing Authority
600 N. Fairfax Street
Alexandria, VA 22314

March 19, 2014

To whom it may concern:

I am writing to endorse and recommend Walter L. Phillips Inc. as civil engineers, surveyors and team members. AHC has worked with the Walter L. Phillips Inc. team on numerous occasions and is always impressed with their solution driven approach, their understanding of the City of Alexandria development process and their collaborative working style.

The team at Walter L. Phillips Inc. has an impressive portfolio of work related to market rate development, but their understanding of the nuances associated with affordable housing development separates them from their competitors.

It is without hesitation that I recommend Walter L. Phillips to handle the planning, civil engineering and surveying needs for the Alexandria Redevelopment and Housing Authority.

Feel free to call with any questions or to discuss our experience further. I can be reached at 703-486-0626 x115.

Thanks,

Nick Bracco
AHC Inc.
Project Manager



March 5, 2014

To Whom It May Concern:

I had the pleasure of working with Walter L. Phillips Inc. (“WLP”) over a four-year duration on a master-planning and entitlement effort in Alexandria. The project began as a relatively simple redevelopment feasibility study on a property owned by my firm, and quickly evolved into a complex re-visioning and re-zoning of a 160-acre tract of land. Throughout this process, WLP was an integral part of our planning team, which included world-class land planning firms (Duany Plater-Zyberk and Dover Kohl & Partners), wetlands consultants, architects, and various zoning attorneys.

In addition, our team ultimately led a comprehensive “Small Area Plan” exercise in close collaboration with the City, a group of community stakeholders and four other large landowners/developers in the West Alexandria area. This effort resulted in a rezoning that tripled the current allowable densities and provided for a much broader mix of land uses – all while also realizing several primary planning and community benefits goals of the City and community in an innovative way that was economical for all parties involved.

WLP played a very active role in the entire planning and entitlement effort. They proved to be an invaluable asset to our team and the four other developers who were involved in the Small Area Plan, as they closely coordinated the work product of several planning firms with the wants and needs of the City and community. This required weekly meetings with City planning, transportation and zoning staff in addition to dozens of nighttime and weekend meetings with the community.

Further complicating our planning efforts were significant changes to City and State stormwater management regulations, the concurrent planning of a BRT/LRT transit line through our property, local sewer capacity issues, various complex traffic studies requiring collaboration between VDOT and the City, and large Resource Protection Areas scattered throughout our sites. With each of these items, WLP showed an incredible amount of knowledge about both current and planned future local, State and Federal requirements, codes, regulations, guidelines and best practices – and the implications of each on our property.

Based on our experience with WLP, we would highly recommend them for any future planning and civil engineering work in the City of Alexandria. Please feel free to contact me at JNOZAR@JBG.COM or 240-333-3774 if you have any questions about my experience with WLP.

Sincerely,

James T. Nozar
Senior Vice President
The JBG Companies

4445 WILLARD AVENUE CHEVY CHASE, MD 20815 (240) 333-3600 TELEFAX: (240) 333-3610

“The JBG Companies” is a tradename for a group of affiliated companies.